

Message Text

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14

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 NSC-05 /047 W
----- 121524

R 212308Z DEC 75

FM AMCONSUL MELBOURNE
TO SECSTATE WASHDC 3143
INFO AMEMBASSY CANBERRA
AMCONSUL SYDNEY

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E O 11652 N A
TAGS EAIR, AS
SUBJ: CIVAIR: PAN AM CARGO TARIFFS

REF: STATE 297522

1. CONGEN OFFICER HAD SERIES OF DISCUSSIONS WITH AUSTRALIAN CIVAIR AUTHORITIES (ATG) CONCERNING NEW AUSTRALIAN ORDER RAISING AIR CARGO RATES, MAKING POINTS CONTAINED PARA 2 REFTEL. INITIAL ATG REACTION WAS THAT AUSTRALIANS HAD RIGHT UNDER BILATERAL AGREEMENT TO DETERMINE CARGO RATES OUT OF AUSTRALIA, AS USG DID FOR AIR CARGO LEAVING US. AFTER CONSIDERATION OF SUGGESTION THAT SECTION IV(G) OF ANNEX TO BILATERAL SPECIFICALLY PROHIBITED SUCH UNILATERAL ACTION, ATG NOW TAKES POSITION THAT IT WILL KEEP MATTER QTE UNDER REVIEW UNQTE PENDING RESULTS OF IATA QTE LOOK AT QUESTION UNQTE, WHICH IS ITSELF DEPENDENT ON CAB ACTION ON 3 PER CENT FUEL RELATED INCREASE. ATG WILL TAKE NO FURTHER ACTION UNTIL RESULTS OF IATA INQUIRY ARE AVAILABLE.

2. LOCAL PAN AMERICAN REP (FEURTADO) INDICATED THAT PAN AM CONTENT WITH STATUS QUO: I.E. WITH PAN AM APPLYING OLD CARGO RATES AND QANTAS NOW, HIGHER

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RATES. FEURTADO STATED THAT PAN AM RECENTLY

WAS ABLE TO UNDERCUT QANTAS BID FOR LARGE AIR
FREIGHT SHIPMENT BECAUSE OF DIFFERENTIAL CARGO
RATES APPLIED BY TWO AIRLINES.

3. FYI: ATG DEFERRAL OF FURTHER ACTION ON AIR
CARGO TARIFF ISSUE PROBABLY IS RESULT OF THREE
FACTORS: (1) THEIR INABILITY TO DETERMINE WHETHER
OR NOT TO FORCE ISSUE AT THIS TIME, WITH NEW LIBERAL
GOVT JUST INSTALLED AND BASIC THRUST OF NEW
OVERALL AIRLINE POLICY NOT YET CLEAR; (2) THEIR
LIKELY BELATED RECOGNITION OF ILLEGALITY OF THEIR
ACTION; (3) THEIR KNOWLEDGE OF DISSENSION AT QANTAS
OVER ISSUE, WITH QANTAS OPERATIONAL SIDE UNHAPPY AT
QTE ILL-CONSIDERED UNQUOTE ACTION WITHIN COMPANY
IN FORCING ISSUE AT QTE WRONG TIME UNQUOTE AND IN
QTE POORLY THOUGHT OUT UNQUOTE WAY. QANTAS HAS
INDICATED INFORMALLY THAT IT WILL MATCH AT LEAST
SOME PAN AM CARGO RATES TO AVOID FURTHER LOSS OF AIR
CARGO BUSINESS. END FYI.

4. SINCE PAN AM AUSTRALIAN CONTENT TO LET CURRENT
SITUATION CONTINUE, AND IN VIEW ATG DESIRE TO DEFER
FURTHER ACTION, POST WILL TAKE NO FURTHER ACTION
UNLESS ADVISED OR UNLESS ATG ATTEMPTS TO FORCE ISSUE.
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Message Attributes

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